USTSA BOD Conference Call Minutes
March 29, 2012

Present: Russ Hobbs – President, Ken Gay – Events Director, Al Rosenthal – Treasurer, Ty Upson, Josh Lanzetta - Secretary, Charlie Dresen, Jim Stein
Absent: Eric Lamb – Vice President,

1. Minutes of 3/1/12 Meeting – approved with unanimous vote
2. Minutes of AGM – approved with unanimous vote
3. FIS – Jim
   a. Jim will not attend South Korea meeting
   b. BOD discussed Jim’s status as representative
      i. Jim would like to serve another term
      ii. Unanimous approval – Jim Stein as FIS Delegate
4. Financial
   a. Nationals Net Income Estimate – appears to be in excess of $4000 before any refunds. Final report at next conference call
      i. Josh to mail receipts and check to Ken Al
      ii. Refund A team members (Charlie, Zoe, Jeffrey) for their registration fees – unanimous vote
         1. $200 to each A team member
      iii. Refund $200 to Josh Lanzetta for putting on race
         1. Unanimous vote
   b. Refund Joel Nylander $250 Sanction Fee to help cover approximately $1,000 of his own $ used to finance Alta Races
5. Proposal to Advertise Telemark Fitness Video series from Jeff Eckhouse (forwarded to board members before Nationals)
   a. Board did not see value to members that exceeds free content already available on the web
   b. USTSA will not endorse this video
   c. Russ will respond to Jeff Eckhouse
   d. Board discussion concluded we can add more information to our web site and produce our own videos
6. Points
   a. In calculation process
7. WC – Spain – Ty
   a. No issues, will come in under budget for coaching support
8. Strategic Plan Timeline
   a. Doodle scheduling tool sent March 29
   b. In process of scheduling April call
9. Schedule team meeting after April 15th
   a. Racer Evaluations should be done by then
   b. Primary topic is uniforms and maybe summer camp options/interest
10. Ty suggested we should consider how to extend our outreach efforts to Pacific
Northwest skiers and venues

11. Next Call will be May 3 at 6:30 PM MT

12. Carry Over
   a. Review Racer Contracts regarding conflicts with WC races and US National Championships
   c. Consider Concussion Policy
   d. Update Comp Guide
   e. Criteria for using savings earmarked for Education.
   f. Work to get sponsors to put our logo in their advertising
   g. Auction Big Sky Brewing banners