

USTSA BOD Minutes
November 16, 2009

Attending: Russ Hobbs – President, Eric Lamb – Vice President, Ken Gay – Treasurer, Tory Hauser – Events Director, Christopher Ulm – Past President, Jim Stein – FIS Representative, Roy McKinstry – Regional Team Coordinator, Linda Hobbs – member/notetaker

Absent: Josh Lanzetta

Next Call: December 14, 2009

1. Approved Minutes from last call
2. Regional Team
 - a. 8 members have been named and announced.
 - b. Roy will communicate with Team through conference call, email and Facebook.
 - c. Linda will send Roy contact information for all team members.
 - d. Mentorships, matching a National Team member with Regional Team members were endorsed by all. Joel Nylander and Andy Minier wouldn't need a mentor as they are past National Team members.
 - e. Eric will order jackets on Wednesday after Linda confirms size for Katie Ross on Tuesday.
3. Keystone World Cup Status – Tory
 - a. Jim confirmed that 125CH was approved before Sugarbush and reviewed at the last FIS Telemark meeting and agreed to by the committee.
 - b. Reviewed Tory's budget for Keystone event and identified when each expense and income item would most likely occur. Ken used this information to update the cash flow forecast. (new version is attached) Key issues were:
 - i. Invitation/Payments - We need to get payment for at least 10 racers (\$5,000) in January to avoid negative cash flow that month.
 1. Jim and Tory will draft a letter to Anthony requesting help encouraging National Organizations to get their payments to us in January. Focus on Norway, France and USA to get payments in January.
 2. Tory will draft the Invitation.
 3. Ken will get wire transfer information to Tory to include with invitation.
 - ii. Lodging Bill – Pay the 1st installment now and the 2nd half by end of December
 - iii. Keystone Payment – Site Fee, Lift Tickets and lunch all budgeted for February, day before event. Lift Tickets - Ken or Russ will write a USTSA check for lift tickets on Wednesday prior to race day.
 - c. Payment of racer fees will be made to USTSA. Need to investigate payment options:
 - i. Encourage wire transfers in advance of arrival.
 - ii. Tory will check with Wilderness Sports about borrowing their Credit Card Machine.
 - iii. We (who?) will investigate setting up USTSA credit card processing ability.
 - iv. Tory will speak with US Bank who is also considering a sponsorship of the event.
 - v. We can accept cash as last resort.
 - vi. We will share this information with Chad so we have consistency. Consider a consolidated invitation for both races??
 - d. Logo development – If we are to have a WC T-shirt by Big Sky Brewing, we need to have a Keystone logo by late December.

- e. Invite Chad and Roy to be US Team Coaches, they get free lift tickets and help with team, one of them can be Team Captain. Let team members focus on their racing.
 - f. Final Go/No Go Vote
 - i. Eric, Ken and Russ all voted to give approval to hosting this race subject to reviewing a contract with Keystone. Tory abstained from the vote.
 - ii. Tory will contact Keystone to get copy of a contract for BOD to review
4. Steamboat Springs World Cup Status – Ken
- a. Chad is OK with finances, it is a little tight, but not a show stopper.
 - b. Ken confirmed what USTSA banners we'd like displayed. (Karbon, Global Rescue, Big Sky Brewing, Power Bar, USTSA banner and Scarpa are the banners that we have.)
 - c. Awards – No thank you to Big Sky Brewing Beer, They are working on Belt buckles using event logo and ribbons to hang around neck.
5. Entry of Non-Team Members in WC Races
- a. We will further publicize the entry requirements in Telemarktips.com, Telemarkski.com, Telemarkskier.com.
 - b. Linda will send Tory an edited copy of the requirements which he will post to these sites.
 - c. The BOD needs to set a deadline for racers to receive BOD approval and get their USSA membership/FIS licensing paperwork complete. This takes approximately 2 or 3 weeks to process at USSA/FIS.
6. Nationals - Russ/Linda
- a. Have a \$1,000+ jacket donor, planning fundraiser in January or February to raise \$1,500 or more. Extra money raised above \$5,000 target will go to cash prizes for Elite racers.
 - b. Starting to get volunteers lined up for key positions.
 - i. Tory would like to accept the TD position, but needs to work his vacation schedule.
 - ii. Chief of Race and Chief of Course are two separate positions. Chief of Race is member of Organizing Committee, Chief of course is local...try to get someone from race team, or retired Team member.
7. Big Sky Brewing help with Medals, Awards, Special label beer
- a. Pursue Special Label beer for Nationals and Keystone – Not Steamboat
 - b. Award Medals and glasses for Nationals only.
 - c. Linda will send information about Medals she is looking at for Nationals to Tory, but they will use the USTSA logo, which doesn't work for Keystone.
8. Canadian Races/Racers
- a. It will be difficult for US racers who don't have FIS licenses to race in Canada. Russ continues to work with Michael Hardtke on this issue.
 - b. Canada does not have a Nationals event scheduled and would like to send their racers to US Nationals. BOD agrees they can do that, but will have to discuss whether to require purchase of a competitive license to race in the elite category.
9. Uniforms
- a. B Team Member concerns about uniform size and cost
 - i. \$450 is a high cost for Steamboat kids when compared to SSWSC uniform costs
 - ii. BOD agrees that to be fair, the \$450 or a portion of the \$450 cannot be waived

- iii. BOD wants all team members to wear a team uniform
- iv. Eric will work with Karbon to see if smaller sizes are available for this racer and a small D Team member.
- v. Ken will talk with family and share our issues and offer a payment plan and seek their input for a fair solution.
- vi. Agreement that, in the future, this fee should be considered a "Team Participation Fee", rather than a uniform fee.