

USTSA BOD Conference Call

September 30, 2008

Attending: Christopher Ulm – President, Paul Lamb-Vice President, Russ Hobbs – Treasurer, Tory Hauser – Events Director, Jim Stein – FIS Representative, Linda Hobbs – Member

Agenda:

1. **September 9, 2008 Meeting Minutes** – Approved
2. **Uniforms** – Eric will send out status of uniforms Wednesday 10/1.
3. **FIS (Jim)**
 - Jim has firmed up an arrangement with USSA for purchase of FIS licenses. He will forward information to Tory who will forward to racers and BOD.
 - Jim will be attending the FIS meetings in Europe this weekend and will return with a final schedule. In the meantime, use what is posted on the FIS website.
 - Jim will raise Tory's question/issue of approved # of turning gates vs #of total gates to be closer aligned with FIS alpine rules.
4. **Domestic Schedule (Tory)**
 - National Championships – Steamboat had submitted a proposal, but it did not include a classic. Tory is working with them to include Classic and have as a 4 day event, February 26-March 1. Hopes to have this finalized in the next week.
 - 4 day race camp – Also working with Steamboat to host a camp December 19-22. Looking at \$250 per racer which includes lodging with local families. Tory would coach as a contract professional. He hopes for 15 participants. This should be finalized in the next week.
 - Mike Foote has 2 races so far, Gunstock dates are on hold as the dates they proposed conflict with Nationals.
 - Tory has been contacted about races in NY and in Michigan
5. **Financial Statement (Russ)**
 - We have a cash balance of \$6,003, however \$2,638 is a carryover from a donation made specifically to fund World Cup events in the US and needs to be held aside and used exclusively for that purpose.
 - This leaves a general fund balance of \$3,365
 - We have liability and D&O insurance (\$3,600 + \$690) to pay and Global Rescue to pay (approx \$1,000).
 - Based on memberships, we should have close to \$1,000 coming from Active.
 - Big Sky Brewing donation amount is at risk without adding more races than last year, so funding could be very tight this year. Russ will work with Big Sky to try to secure same donation as last year. Discussed new website as additional exposure as well as stickers and t-shirts (nationals and café press)

6. Website (All)

- Feedback has been great
- We need to check BOD members "Contact Us" feature to make sure servers are not blocking these emails. Hobbs server is blocking.
- Request to always write "US Telemark National Championships" in website and other printed material. Do not shorten the title.
- Other minor corrections were identified (Linda has emailed the list to Christopher, because she can't make these changes in graphics)

7. Sponsorship Committee (Tory)

- We need to get this committee to step up to this responsibility.
- Christopher will email committee and stress need to get moving and to set a date for a conference call. Russ will provide Christopher with names and email addresses. Aim for week of October 13 for this call.
- Need committee to schedule a conference call with team to organize team solicitation of sponsors. Talk about methods, techniques, make sure we aren't asking the same people twice

8. Unresolved/Future Agenda Items (Tory)

- Please include this list in all future minutes so we don't lose items that need to be deferred.
- List at this time, based on this meeting and Linda reviewing past minutes:
 - Comp Guide Changes
 - Who is eligible to race at WC
 - USTSA Comp License
 - FIS license
 - Proof of Medical Insurance
 - Approval of the US Governing Body (USTSA BOD)
 - FIS rules regarding # of turning gates vs # of gates
 - Clarify the "Fall" rule 4206.1
 - Definitions for various races factoring in the frequent limitations on hills for vertical drop.
 - Revise Section 1002 regarding weekend licenses and results requirements
 - Include requirement for participants in events provide their own medical insurance
 - Do we want to require helmets in sanctioned races?
 - Linda and Paul will work on a regional race at Big Mountain...or Blacktail?
 - Paul will check with Kevin about Selkirk Classic in 2009
 - Russ – Keep in touch with University of Montana for USTSA to be used as a marketing class project
 - Sponsorship:
 - Outdoor Retailer Show – January 22-25 in SLC
 - SIA show January 28-30 Las Vegas

9. Next Call, October 21, 7pm MST