

USTSA Officer's Conference Call
February 23, 2007 7:00 p.m. MT

Attending: Christopher Ulm – President, Catherine Crim – Vice President, Eric Lamb – Secretary, Paul Lamb – Events Director, Russ Hobbs – Treasurer, Jim Stein – Uniforms/Equipment/FIS, Tory Hauser, Linda Hobbs – Note Taker

1. Nationals Status – Paul

- a. All Team Members plan to attend, except have not heard confirmation from Carrie. (Since this call, have had an email from Andy who will not make Nationals, saving \$ for Europe.)
- b. Many racers staying at Rabbit Ears, waxing space is available in their carport. Tory offered Lar's garage if needed.
- c. Discussion about 50 point penalty rule for the GS race without required vertical. Russ suggested that we address this at the AGM.
- d. Discussion about training availability and cost on Thursday. Jim points out that this is a great way to have team members ski with and mentor younger skiers. Agreed that if Howleson Hill and organizers can't cover the \$5-\$10 cost per racer, USTSA should cover this. Also, going forward this needs to be a documented expectation for the US Nationals organizers. Jim will follow up with Matt Graves.
- e. Tory expressed concern that Friday is an \$80 day for 2 races. A high cost for a racer attending for just 1 day.

2. FIS – Jim

- a. The US/Canada conference call never happened. Based on Jim's conversation with Victoria, Jean Francois may be moving into Fabio's position. Canada is thinking about a race in Quebec. This doesn't coordinate very well with a Big Mountain WC event.
- b. Email from Anthony at FIS indicates he is very anxious to get dates put together.
- c. Paul has had positive feedback from Big Mountain, but no official OK from them.

3. WC Races, Germany/Switzerland – Eric

- a. Registration hasn't opened yet for either race. He will register the team and the parents/spouses when registration opens.
- b. Eric is arranging transportation from Munich and return in 2 cars.
- c. Eric will be Team Captain and will bring Kelsey to meetings to get someone else involved.
- d. The US will have 10 racers in Germany (Kelsey, Suzanne, Eric, Shane, Matt, Andy, David, Drew, Brett and ????) Brandon will join the team in Switzerland
- e. Eric and Tory will work together to develop an coaching plan including how to use parents/spouses to support the team.

4. Annual General Meeting – All

- a. Chris will be absent from the meeting due to his work schedule and delegated leadership of the meeting to Russ.
- b. Financial – Russ will highlight where the \$ went this year, and wants the financials to be transparent to the membership.
- c. Budget- was prepared very simply, on purpose. Membership fees and some flow through on donations supports the basic needs of USTSA.
 - i. Russ suggested a membership increase to \$25voting/\$50competitive, after discussion, we will propose \$30/\$60 prior to October 1 and \$60/\$90 after October 1 at the AGM. We will give members stickers and an embroidered patch as a gift next season.
 - ii. Budget includes a sanctioning fee of \$250/race to help pay insurance costs, but at a rate less than the race organizer would need to pay on the open market. We wlll need some donation to cover the total insurance bill.
 - iii. Russ proposes that the 5% flow through of racer donations be increased to 10%.
- d. Fundraising Committee– Tory says he will not be able to do this function and be the Event's Director. Russ will pick up this function and will seek volunteers at the AGM to be on this Committee
- e. Sanctioning – This falls in line with Events Director and Tory will be responsible for completion of this package.

- f. Volunteer Recruitment and Committees for them to join. Tory suggested that we need a plan for what committees we have to get new volunteers involved in. Concern was expressed that we don't want to start more committees than we have time and energy to manage effectively.
- g. The following committees were agreed to as a starting point, with the understanding, that it will take an appropriate number of volunteers for these to be successful:
 - Business Plan/Fundraising/Sponsorship – Russ will chair
 - Education - Christopher will chair
 - Public Relations – No chairperson identified
- h. The following ideas /comments were tossed out and are listed so that we don't lose the ideas, even though some of them may be quite long range:
 - We need to identify attainable goals, 1 year, 5 year, 10 year
 - AGM is place to find new volunteers
 - How do we recruit and train athletes?
 - Reach out to burned out alpine racers
 - How do we increase number of women? Norway has a 2 day camp for girls/women only before the Norwegian Cup races. One camp had 50 girls/women.
 - How do we get in the public eye, ie Honda free ski events
 - Cultivating racers is different than educating the public. When we teach skiers to telemark and they move to an intermediate level they buy new equipment and spend money on sponsor's products.
 - Try to cross the lines between team members and public by having team members do clinics, both off groomed and racing.
 - Norway has former racers spend lots of time with skiers as young as 6 years old
 - Our Juniors have benefited by attending clinics, race leagues, practice the day before nationals with the seasoned racers.

5. Nominations for BOD Positions

- a. Russ nominated Christopher Ulm for President, Catherine seconded the motion, Motion passed unanimously
 - b. Russ nominated Paul Lamb for Vice President, Chris seconded the motion, Motion passed unanimously
 - c. Russ nominated Tory Hauser for Events Director, Chris seconded the motion, Motion passed unanimously
6. **Scarpa Website** – Paul got photo's today with team members, Scarpa Boots and banner. He and Eric will follow up with this project.
 7. **Next Meeting – Thursday, March 8th at 7:30 MT for 1 hour.** We will have minutes of AGM available before this meeting
 8. **Adjourned at approximately 8:50 MT**