

**USTSA
Officer's Conference Call
Monday, December 18, 2006 7:30 pm MST**

Attending: Christopher Ulm – President, Paul Lamb – Events Director, Russ Hobbs – Treasurer, Jim Stein – Uniforms, Tim Heitz – Team Member, Linda Hobbs notetaker.
Absent Board Members: Eric Lamb (in Norway), Catherine Crim

OLD BUSINESS:

1. Uniforms/Equipment – Jim

- Scarpa should be shipping this week. They had a quality issue that needed to be fixed before shipping.
- Kim Miller of Scarpa was meeting with Rotefella and going to bat for us because of the boot/binding partnership. Hopefully will get new boots/bindings to team members to test in the spring.
- Karbon has shipped missing pants, speedsuits should be to Jim on Wednesday, fleece is ready for embroidery, and jackets are finished. Fleeces and Jackets will ship to Jim by end of week. He will pull a few uniforms that are not going to Montana for distribution and will ship most of them to Russ or Paul to distribute
- There is a possibility of getting matching jackets for a cost of \$150 to use for supporters or as fundraiser items. They are essentially out of the matching fleeces, but Jim will ask if there is a comparable fleece we could order. We could charge more than \$150, perhaps \$200 to cover the jacket and an embroidered patch or to have them embroidered with the USTSA logo and a little fundraising too. We need to get order numbers and sizes via email this week. USTSA will provide Chris Ulm with a size large.
- Fundraising ideas included auctioning them off at races, posting them on ebay for sale in addition to charging more than our cost to those who want to purchase directly.
- Russ will send a letter to B team members requesting their payment for their uniform. We think the amount was either \$125 or \$150, but he will try to find where that was written to verify. This \$ will cover our embroidery costs and shipping of all jackets.

2. Comp Guide

- 2302.3 Retain the wording that if a skier loses a ski, they are disqualified and must leave the course immediately.
- 4005 Remove the reference to a lost ski
- 4005.4 Add the words describing how the skier must hike back to a gate that they missed using boots as the item that must cross the line, not ski tips and boots. Change the existing 4005.4 to 4005.5
- 7203 Development team racers shall be age 17 and under
- 7103 Make changes proposed by Russ that ALL races, domestic and World Cup will be calculated using the 5 racer penalty calculation.
- 8101 Discussion about whether we want all licensed members being allowed to participate in any WC races or do we want some selection process. Decision was that because we are small and trying to build, we will be inclusive, but as we grow may want to revisit this item.

3. Financial Report - Russ

- We have \$3,800 in the checking account after paying for approximately \$3,000 for the uniforms.
- \$480 in current membership income, we have quite a few people who are not members this year who need reminding.
- We have costs of stickers, patches and insurance facing us, so while we have some money we need to be very careful with spending decisions

4. **Membership**

- Eric was not available to give status. Chris thinks he is making headway with Active.
- Paul and Chris will follow up with Eric to see if he will be able to get out membership reminder notices or if someone needs to take over this.

5. **Stickers and Patches - Russ**

- Reviewed prices, design and printing method of lightninglabels.com and Rocky Mountain Images (RMI) for 4"x4"stickers
- Decided to use RMI because they are a USTSA sponsor. We will go with clear labels so that logo stands out, we will not do shaded stickers due to the cost for minimal impact of sticker seen across a parking lot, etc.
- Patches will be \$200 for 150 patches, Linda will verify size, but approximately 3 1/2' x 3 1/2 inches. They will have a glue back, which can be applied with heat press at a screen printer, or sewn onto a garment.
- Linda will order both items. Hope to have to sell at races. I heard \$1.00 for stickers and \$3.00 for patches.

6. **Income Question and Suggestion**

- Jim asked, since we are spending money, where do we have money coming in?
- Currently we have memberships, stickers, patches and jacket sales as potential income.
- Chris suggested that if team members would put together mini dvds of favorite drills, on snow or dryland, he would compile them into DVDs that USTSA could market as an income producer.

NEW BUSINESS

1. **Sanctioning Documents**

- Racer Release** – The one we have dates back to 1997 or earlier. Consensus that there is probably a newer one out there from USSA perhaps that we could use and modify for USTSA's use. Jim has a contact with a retired USSA official that might be able to help. He will pursue this. Paul commented that if we keep some of the wording from the old USTSA release, we should review #5 and eliminate the words beginning with "or else.....":
- Membership Form** - Linda will remove the Day/Race license fee from the form, because we have not informed race organizers of this requirement in advance. Tory will then try out the form at his race and see how it goes.
- Rules of Competition**– We agreed to have copies of the rules posted and available for handout at Copper and see how it works. Agreement that while racers may not read them, it is our responsibility to have them available due to liability issues.
- Race Penalty Calculation/New points list** – Russ will send these worksheets to Paul for file and to Chris for posting on the Web. Tory will use it at Copper to calculate the Race Penalty. Tim asked if new points affected team member status. The answer

was no, the team remains as it is. The team was selected based on the points information available at the time. However, World Cup and Steamboat races were not included. The new points list gives us an accurate place to start points calculations for the 2007 season.

2. Insurance

- Paul – we can't get our FIS licenses without proof of liability insurance for USTSA.
- Linda has asked the firm in SLC that Chris has worked with for a quote for 2 policies: 1) Director's and Officers and 2) General Liability
- We need cost information before we can proceed with making decisions about these policies
- The Big Mountain based skiers have a need for insurance for training. If USTSA had a general liability policy, we could have added Big Mountain as an additional insured and covered them. Since we do not, these racers will purchase their own policy for training this year. Linda is pursuing this policy for them and will work with a local attorney and insurance agent.

LIST OF ASSIGNED ITEMS FROM THIS CALL OR CARRIED OVER FROM LAST CALL:

All: Help Jim determine numbers and sizes of jackets, maybe fleeces to order.

Russ: Send thank you letters to team sponsors
Send a letter to B team members requesting their payment of \$150? for their uniforms
Send Final Points Calculation and Penalty Calculation worksheet to Paul and Chris

Chris: Follow up with Eric on Membership/Active project
Make DVD if people send him material
Post new points and penalty calculation worksheet

Jim: Check with Karbon on availability of a comparable fleece
Work with members to put together and jacket and maybe fleece order
Try to chase down a current USSA release form

Linda: Pursue insurance for USTSA and the Big Mountain racers
Finalize Comp Guide, send copies to each team member requesting their signature that they have read, understand and will follow this guide.
Order Stickers and Patches

Paul: Follow up with Eric on Membership/Active project

Next Meeting – Aim for a meeting during Copper races, Friday or Saturday evening. Russ, Paul will be there, Chris will try to be available for a call. Will try to set time as event gets closer.

Adjourned approximately 9:30 MST