

**USTSA BOD Conference Call Minutes
March 29, 2012**

**Present: Russ Hobbs – President, Ken Gay – Events Director, Al Rosenthal – Treasurer, Ty Upson, Josh Lanzetta - Secretary, Charlie Dresen, Jim Stein
Absent: Eric Lamb – Vice President,**

1. Minutes of 3/1/12 Meeting – approved with unanimous vote
2. Minutes of AGM – approved with unanimous vote
3. FIS – Jim
 - a. Jim will not attend South Korea meeting
 - b. BOD discussed Jim’s status as representative
 - i. Jim would like to serve another term
 - ii. Unanimous approval – Jim Stein as FIS Delegate
4. Financial
 - a. Nationals Net Income Estimate – appears to be in excess of \$4000 before any refunds. Final report at next conference call
 - i. Josh to mail receipts and check to Ken/ Al
 - ii. Refund A team members (Charlie, Zoe, Jeffrey) for their registration fees – unanimous vote
 1. \$200 to each A team member
 - iii. Refund \$200 to Josh Lanzetta for putting on race
 1. Unanimous vote
 - b. Refund Joel Nylander \$250 Sanction Fee to help cover approximately \$1,000 of his own \$ used to finance Alta Races
5. Proposal to Advertise Telemark Fitness Video series from Jeff Eckhouse (forwarded to board members before Nationals)
 - a. Board did not see value to members that exceeds free content already available on the web
 - b. USTSA will not endorse this video
 - c. Russ will respond to Jeff Eckhouse
 - d. Board discussion concluded we can add more information to our web site and produce our own videos
6. Points
 - a. In calculation process
7. WC – Spain – Ty
 - a. No issues, will come in under budget for coaching support
8. Strategic Plan Timeline
 - a. Doodle scheduling tool sent March 29
 - b. In process of scheduling April call
9. Schedule team meeting after April 15th
 - a. Racer Evaluations should be done by then
 - b. Primary topic is uniforms and maybe summer camp options/interest
10. Ty suggested we should consider how to extend our outreach efforts to Pacific

Northwest skiers and venues

11. Next Call will be May 3 at 6:30 PM MT

12. Carry Over

- a. Review Racer Contracts regarding conflicts with WC races and US National Championships
- b. Review Comp guide for International racers at US Nationals.
- c. Consider Concussion Policy
- d. Update Comp Guide
- e. Criteria for using savings earmarked for Education.
- f. Work to get sponsors to put our logo in their advertising
- g. Auction Big Sky Brewing banners