

**USTSA BOD Conference Call Minutes
August 21, 2011**

Present: Russ Hobbs - President, Ken Gay-Vice President, Jim Stein – FIS Representative, Chad Bowdre, Roy McKinstry, Linda Hobbs

Absent: Eric Lamb, Josh Lanzetta, Tory Hauser – No Quorum – so this was an informational meeting.

1. No changes to the minutes of the meeting held 7/17/11
2. USSA Update – Jim
 - a. Initial meeting with Luke Bodensteiner in Zurich to discuss our organization, racers, and the sport. Important for our athletes for us to have a good relationship with USSA. Luke was receptive and understanding. He wanted to talk again after talking with Bill Marolt.
 - b. Follow up phone call between Jim and Luke a couple of weeks ago.
 - i. At this point in time, USSA is not ready to change our relationship. We will continue working together as we have been in recent years.
 - ii. Our FIS athletes are members of USSA and therefore have USSA's support.
 - iii. Bill Marolt will meet with his FIS counterparts and let them know that our racers are USSA members and therefore have USSA's support.
3. FIS Update
 - a. Jim - WC schedule as we have it should be good. There might be some minor additions and the schedule should be considered final in next 4 weeks.
 - i. Jan. 20,21 AUS, Rauris (GBR),
 - ii. Jan. 22,23 SLO, Bohling
 - iii. Feb, 2-4 NOR
 - iv. Feb. 12 - 18 USA, Steamboat (5 days of racing)
 - v. March 12,13,14,15 FRA, Auron
 - vi. March 17,18, 19 SPA, Espot (including Junior World Championships)
 - b. Russ – we will need to purchase \$2M excess liability coverage to have the \$3M required by FIS Telemark. Application is being prepared now, but this excess coverage will cost USTSA a minimum of \$2,800 in addition to the \$3,200 we currently pay for our \$1M coverage. Linda will contact SSWSC's agent to see if he can provide anything different, for less money.
4. Nationals
 - a. No new information from Josh
 - b. Russ & Jim will talk to Josh and review financial considerations and interaction with NATO.
 - c. This event needs to be finalized via phone calls and emails very soon, well before the next BOD call on October 2.
 - d. 2 classics in one day are acceptable to team members who were on the team call last month. There was no interest in a slalom event from those team members.
5. National Team – we will not schedule another call until we have Nationals confirmed
6. Regional Team – Scott, Cole Joel, Larry Chris, Katie and Aiden have all accepted their

nominations. Most paperwork has been submitted.

7. Sponsors

- a. Most sponsorship discussion was deferred until Eric is on the call.
- b. Coke – Michele Taylor has made contact with Colorado distributor who may be interested in sponsoring us. Russ will follow up. Will pitch sponsorship of Colorado regional races as well as WC. Chad checked with Mt. Werner and verified that Coke (not Pepsi) was one of their mountain sponsors and so Coke will not be a conflicting sponsor. This may be a consideration at other ski hills, however.
- c. Sportube – Russ continues to follow up
- d. Global Rescue – renewed contract. We will sign up all 17 racers plus Russ, Linda, Ken and Roy. Linda will check with absent board members.
- e. CW-X – Confirmed as Gold Level Sponsor, order is in and should be shipped to racers in next 2-3 weeks.
- f. Telemark Skier Magazine – will offer a complimentary annual (2 issues) subscription to all our members.

8. Events

- a. Decision needs to be made about 1 or 2 day event at WMR. Chad estimates that Ty and about 5 racers would attend a 2 day event. Offered to have them come a day early to help set B net in morning and then train in afternoon. Linda will check with local retirees, Maggie and Cole for feedback before final decision.
- b. Loveland – Roy met with new Loveland club director, Rick Miller, who might be interested in hosting a tele race. Roy will contact again and pursue race for this year or next. Maybe some early season training.

9. Next Call – October 2