

USTSA Officer's Conference Call
November 5, 2007 7:00 p.m. MDT

Attending: Christopher Ulm – President, Paul Lamb – Vice President (absent) Tory Hauser - Events Director, Russ Hobbs –Treasurer, Eric Lamb – Secretary, and Jim Stein – FIS Representative/Uniforms (absent)

Agenda

Finance Update. YTD statement attached (Russ)

FIS Update from Jim's meeting
Uniforms (Jim)

Embroidery cost?

Distribution plans
Race Schedule (Tory / Jim)
Insurance (Russ)

Liability Insurance bound 11/1 @ \$3600

Requirements for sanctioning any event

Waiver status / questions

Evacuation Insurance decision required. Need names and payment.

Comp Guide approved after changes?

Send to racers & get acknowledgement?

Financial Report

Russ distributed a financial report outlining USTSA current cash situation. The financial report at the end of these minutes

FIS Update (Jim)

New telemark world cup structure

- More sub-culture orientated/ new events
- Dual sprints added to 2008 schedule
- New safety rules regarding netting
- New World Championship rules, will need to qualify for World Championship Classic event
- Per diem increase to \$125 daily

As a general note FIS is looking to give telemark more of an identity. FIS minutes from last meeting in Zurich are still being approved; they will be distributed when available.

Uniform, Equipment, Sponsorships (Jim, Tory, Eric, Chris)

- Karbon uniforms are getting embroidered and are estimated to be ready for delivery early December. THEY LOOK GREAT!!!
- Carrie Johnson's speed suit was returned, Glenn speed suit was returned
- Linda is working on information for Scarpa web site.
 - USTSA is listed in Scarpa's latest brochures.

Sponsorship

Contact the following individuals for information on getting gear from the these supporters

Please keep Russ Hobbs up-to-date on individual and team sponsors as we gather them, we want to insure all sponsors receive the due credit for their support.

Scott → Eric

OR → Jeannine

Völkl → Suzanne

Smith → Chris Ulm

- Tory is still closing on a long underwear and post ski wear company
- Tory is working BCA for Rottefella bindings
- Jim will email Scarpa to Eric, Eric will distribute to the team members
- Holmenkollen ski wax will provide a wax set up for US athletes at World Cups in March,

Donations (Russ)

- Getting donation money from supports to athlete is still being research on best practices method per IRS tax code
- Team athletes are encouraged to keep expense report, make it easier to get donated money from USTSA
- Leads are still being followed and BOD is being updated as information is available

Race Schedule

International

- March 17 – 21 are tentative east coast WC dates
- Austria WC is not the same venue as the 2009 World Championships

Domestic (name next to each is best contact)

- Team training Dec. 16– 20, race 21 & 22 →Tory
- Jan 4 tentative race at Sun Valley, ID → Tory
- Feb 3 & 4 tentative Keystone, CO → Tory
- Feb 10 & 11 tentative Blacktail, MT → Tim Heitz
- Feb 16 & 17 Tamarack, ID (try to do four events) → Tory
- NATIONALS TENTATIVE 1ST WEEK OF DECEMBER KEYSTON → Tory

Insurance (Linda)

- \$3600 liability insurance purchased effective 11/01/07
- Needs for event coverage
 - USTSA need to provide info to Insurance with information from race organizer (event details) organizers may be named as additionally insured
- Members of USTSA are already named as additionally insured
 - Good for members!!
- Insurance includes Liquor liability
- QUESTIONS: Do we charge fundraiser organizer a fee to host USTSA fundraisers →
TABLED TO ANOTHER MEETING →
 - BOD voted to waive fee for immediate fundraising events

Waivers

- USTSA waiver waiting for approval by insurance company
- Every event members need to sign USTSA waiver

Evacuation Insurance

- We can register up to 20 members at current rate
- Works when more than 150 miles from home
- Team members will receive this coverage free of charge, covered by USTSA
- 7 policies available after team is signed up CONTACT LINDA HOBBS IF YOU'RE NOT ON THE TEAM AND WANT THIS INSURANCE....CONTACT BY 11/8/07.
- Jim, Andrea, Russ, Linda, Paul??, Dave Schmid-Sommer??, Bryan Huntzy??

Items to get done!!!

- Eric, membership update sign up and membership what is happening type newsletter with schedule
- Eric and Tory get Jim speed suit sizes and needs
- Jim, email Eric Scarpa form
- Eric, distribute Scarpa form to team
- Jim, follow-up with Holmenkollen wax for possible team order
- TORY question about fundraiser and race fees and how the BOD wants to deal with that, see above highlighted section

PUSH ON TO NEXT MEETING!!!!!!!!!!

Comp Guide approved after changes?

Send to racers & get acknowledgement?

TORY question about fundraiser and race fees and how the BOD wants to deal with that, see above highlighted section

BELOW

USTSA FISCAL INCOME STATEMENT 2008

USTSA Financial Report
6/1/2007 through 5/31/2008

| | | |
|-------------------------------|--------------------------------|----------------|
| Beginning Cash Balance | | \$ 4,682.57 |
| INCOME | | |
| Donations | | \$ 250.00 |
| Insurance Donations | | \$ 4,000.00 |
| Interest Income | | \$ 10.70 |
| Membership Dues | | \$ 1,650.90 |
| Merchandise Sales | | \$ 250.06 |
| Nationals Donations | | \$ 10,000.00 |
| EXPENSES | | |
| Administration | | \$ (396.45) |
| Web Site Expense | | \$ (83.99) |
| Ending Cash Balance | | \$ 20,363.79 |
| Liabilities | | |
| Liability Insurance | | \$ (3,600.00) |
| Uniform Embroidary & Shipping | | \$ (2,000.00) |
| Global Rescue | 19 memberships @ \$75 each | \$ (1,425.00) |
| Reimbursement from members | 8 non-team members @ \$75 each | \$ 750.00 |
| Nationals Expenses | | \$ (10,000.00) |
| Available Cash | | \$ 4,088.79 |