

United States Telemark Ski Association – Annual General Meeting –  
Steamboat Spring, Colorado  
Friday, March 2<sup>nd</sup>, 2007  
Meeting minutes –Eric Lamb-

**Board of Directors**

President - Chris Ulm (not present)  
Vice President - Catherine Crim (not present)  
Treasurer – Russ Hobbs (present) LEAD MEETING  
Secretary – Eric Lamb (present)  
Events – Paul Lamb (present)

2006 meeting minutes approved

BOD updates members since the last AGM

- Revised competition guide
- Updated bylaws
- Tory Hauser running for Events person
- Russ Hobbs heading sponsorship/promotion committee
- Chris Ulm working on education events
- Possible North America WC for 2008
- Tory Hauser emphasizes the need for added professionalism

Insurance

- The insurance Linda Hobbs found cover D & O, members of USTSA
  - Sanctioning fees will help off set the cost of insurance
  - Chris Nabozney asked if there was a 2 year possibility in efforts to create less work and lock in current rates.

Budget

\*2007 budget passed – Hauser motioned, Brandon Moon seconded\*  
(see attached below #1)

- Uniform – jacket, pants, fleece FREE from Karbon
  - USTSA paid for embroidery fees and SPEED SUITS
  - USTSA still owes \$1000
- No insurance for in budget for 2007
  - Insurance is needed for 2008
- Reviewed proposed 2008 budget decidedly a bare bones budget
  - Proposed budget included a raise in membership fees, this will double the membership dollars from 2007 if fee increase is passed  
(see attached below #2)
- Weekend licenses or head tax need to be enforced
  - USTSA loses out on contact info if head tax is used

Email

- More general announcements will be put out on usatelemark yahoo group

- usatelemark is a public list sever held at groups.yahoo.com
- USTSA will also use Linda Hobbs list for emailing

## USSA

- Question arouse around USSA and USTSA status
- Basically if USTSA wants into USSA, USTSA needs a considerable bigger membership (200 – 300) for USSA to even consider

## Web Page

- Matt MacCartney asked if USTSA could archive results on [www.ustsa.org](http://www.ustsa.org)
- Eric Lamb will follow up with this

## Committees

- Sponsorship/fundraising/PR (chaired by Russ Hobbs)
  - This will encompass finding corporate and non-corporate source of money
  - A need for a separate PR committee is needed, but for know PR will be under the responsibility of Sponsorship committee
  - **Brandon Moon, Joel Nylander and Kelsey Schmid-Sommer volunteered for this committee**
    - This committee will have phone conference meetings arranged by Russ Hobbs
- Event Committee (chaired by Tory Hauser)
  - Racer organization/sanctioning
  - Pulling in other current non-USTSA races
  - Alpine and other relationships development
  - **Eric Lamb, Peter McMahon, Matt MacCartney and Ken Recker volunteered for this committee**
    - This committee will have phone conference meetings arranged by Tory Hauser
- A need was recognized for a PR and education committee
  - For now Sponsorship will be responsible for current PR needs

## Equipment

- Jim Stein will continue his role as equipment manager for the team.

## Elections:

\*positions currently up for election

President – Chris Ulm (agreed to run for another two year position)

Vice President – Paul Lamb – Catherine Crim opted not to run for another two year term

Race Director (formerly known as Events) – Tory Hauser (new to this position one year term)

## Ballot issues/Rule Changes

- Ballot issue 1
  - Increase annual dues paid prior to October 1 to \$30 for voting members, \$60 for competitive members. If paid after October 1, increase annual dues to \$45 for voting members and \$90 for competitive members.
- Ballot issue 2
  - Increase USTSA retention on “flow through” tax deductible racer donations to 10% from current 5% level. Other organizations charge up to 40% to facilitate charitable deductions for direct racer contributions.
- Ballot issue 3
  - Add section 7103.2.7 to USTSA Competition Guide to read:  
When a USTSA Sanctioned event does not meet the minimum vertical drop or minimum time as defined in 5501.2 (GS), 5601.2 (Classic), 5701.2 (SL) or 5801.2 (SpCI).

Section 7103.2 indicates that USSA rules will be used in calculating the race penalty if there are exceptions to the standard rules for calculating the race penalty.

## **ATTACHMENT #1**

USTSA Financial Report  
7/1/2006 through 2/18/2007

Cash Balance, 6/30/06 6,873.51

### Education

Education Expense Reimbursements -612.96  
Memberships -90.00

TOTAL Education -702.96

### Racing

Racing Donations 3,300.17  
Race Expense Reimbursements -2,617.33  
B Team Uniform Payments 750.00  
Uniforms (paid from 2006 donation) -2,957.27

TOTAL Racing -1,524.43

### USTSA General

Donations 150.00  
Interest Income 11.52  
Membership Dues 1,320.00  
Promotional Items Sales 37.00  
Promotional Items - Stickers -621.54

Other Administrative Expense -630.21  
Web Site Expense -110.00

TOTAL USTSA General 156.77

OVERALL TOTAL -2,070.62

Cash Balance 2/18/07 4,802.89

Liabilities

Race Expense Reimbursements

Copper Fund Raiser 428.00

Uniform Embroidery and shipping 750.00

**ATTACHMENT #2**

USTSA Proposed Budget for 2008

Race Season

Voting Memberships	5	\$ 25	\$ 125
Competitive Memberships	45	\$ 50	\$ 2,250
Flow Through Retention	\$ 3,000	10%	\$ 300
Donations			\$ 1,500
Miscellaneous Revenue			\$ 225
Total General Revenue			<u>\$ 4,400</u>
Liability Insurance			\$ 3,500
Sanctioning Fees	5	\$ (250)	\$ (1,250)
Directors & Officers Insurance			\$ 700
Administrative Expenses			\$ 1,000
Total General Expenses			<u>\$ 3,950</u>
Net Income - USTSA General			<u><u>\$</u></u>

